



Become an investor with RMBNS HNI Trading Services

Dear Client

At RMB Nigeria Stockbrokers (RMBNS), we see opportunities where others see challenges. The outbreak of COVID-19 and subsequent work-from-home culture led to an increase in retail/HNI activity on the Nigerian Exchange (NGX), as individuals accessed the market from the comfort of their homes using trading apps and VPN. This triggered an opportunity for us to create a strategy that would enable our high-net worth clients to benefit from our specialised equities and fixed income brokerage services.

HNI Brokerage product

This product is exclusively designed for high-net worth individuals who wish to participate in the Nigerian equities market and who understand the risk and return trade off.

Key features of the new HNI Brokerage product are:

Block Trade – Top trade execution for HNI clients with utmost discretion and access to block flows leveraging an extensive clientele base of global and domestic institutional investors

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RMB Nigeria Stockbrokers Limited is a member of the FirstRand Group.
A dealing member of the Nigerian Stock Exchange. Reg. No. RC 1237075. TIN: 18118295-0001

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Research – RMBNS has a team of rated and leading analysts covering multiple sectors including financial services. Our analysts are committed to offering not only research reports but also providing thought leadership ideas that drive investment decisions

Product synergy – Leverage extensively on the synergies within RMB and FNB Securities, to provide targeted clients within the HNI segment with diverse investment products in Nigeria and across regions in Africa where RMB is domiciled

Brand synergy – RMBNS is a subsidiary of South African based FirstRand Bank Limited with an extensive coverage that cuts across sub-Saharan Africa. Clients stand to benefit from the diverse array of product offerings and solutions from the various BUs within the Group

Expert advice – RMBNS offers expert advice on trade ideas and stock selection, portfolio rebalancing, reconciliation, bonus/dividend tracing, share transmission and other estate related matters

Invest with us

RMBNS has maintained a steady growth trajectory since it commenced trading in 2017. The business has built a strong clientele base of domestic institutional investors which include some of the top 10 Pension Fund Managers and Asset Managers in Nigeria.

Internationally, RMBNS has leveraged the RMB brand as well as the RMB Morgan Stanley franchise to make some successful inroads to establish relationships with fund managers in SA, the UK, and the US. RMBNS's wallet share of trading activities has positioned it as a top broker for its existing clients (both domestic and international) and prospects.

For any queries, please contact contact
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Traditional values. Innovative ideas.

